



# The faculty at the CNAM

## is our greatest asset

The school's teaching team, including professors, adjunct faculty and lecturers, stands out for its quality and reputation. Adjunct faculty, for example, consists mainly of professionals holding senior positions in business, consulting and government, with a wide and credible experience. Whether from the world of business or academia, all members of our teaching team are genuinely committed to and enthusiastic about teaching, with an impressive talent for sharing their expertise. Classes are both entertaining and inspiring. This blend of academic and professional worlds allows students to enjoy a dual approach: they see how practice translates into theory and how theory is reflected in practice. Our methods will give you confidence in your own leadership skills and ability to meet a variety of challenges, propelling you toward accomplishing your career goals and aspirations.

Professors	Domains
JP. AIMETTI	Marketing
O. BASSO	Leadership
A. BAUER	Criminology
P. BOISSELIER	Accounting
A. COLLOMB	Finance
P. DALION	Law & Ethics
T. DURAND	Strategy
G. GAREL	Innnovation
N. GNESOTTO	European Union
M. GODET	Forecasting
J. de KERVASDOUE	Health Industries
K. MEDJAD	Business Law
C. SAINT-ETIENNE	Economics
G. SAPORTA	Applied Statistics
M. THEVENET	Human Resource Management

#### "

... I found that the executive MBA part-time students that I was part of had seen the ups and downs of economic cycles. I think we all brought experience and savvy to the classroom and became engaged in understanding the overall picture, the global economy and its importance for business leaders."

Mats Svensson, Data and Information Manager at Eutelsat E-MBA 2011/2013

#### "

... What I value the most about the full time MBA program of the CNAM is that it enables me to live a unique experience for a year. It allows me not only to grow academically and professionally but also as a person: I am learning how to overcome my fears, how to challenge my aptitudes and how to be open-minded."

Leticia Valerio, ex-Financial Assessor I-MBA 2012/2013

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CNAM MBA CNAM MIP

http://mip-ms.cnam.fr





International & Executive

# Why CNAM Paris is the best choice for your MBA

Overseen by the French Minister for Higher Education, the CNAM is a unique public scientific, cultural and professional institution that is classed as a "grand établissement" and considered to be among France's top higher education establishments. Since 1794, it has had a tradition of innovation in research and teaching that is carried on today by a corps of professors and lecturers who are not only highly respected academics, but who also have rich professional experience.

Situated at the center of Europe, in the heart of Paris, the CNAM's main campus is an exceptional backdrop for a diverse student body made up of people from different educational and professional backgrounds, ages and cultures.

The CNAM MBA experience is transformative and unforgettable, from its challenging and stimulating coursework, to its study trips in France and abroad, conferences and guest speakers, competitions and social life.

The CNAM provides a portfolio of International MBA or I-MBA (full time) and Executive MBA or E-MBA (part time) Programs delivered in France (Paris) and overseas. Five majors including Business Unit Management (or General Management), Project Management, Fashion Management, Entrepreneurship & Innovation Management and Insurance Management are offered to I-MBA students. Meanwhile two tracks: "Advance" and "Create" are offered to E-MBA students. These programs are designed for those aspiring to develop a career in an international business environment, to widen their professional horizons and to increase their leadership capacity.

The CNAM MBA promotes diversity to achieve a balanced mix of educational and professional backgrounds, age and cultures. The large number of nationalities (we have welcomed more than 40 different nationalities in the past 10 years) and the impressive degree of female participation further promote the variety of viewpoints and ideas voiced in discussions. All this happens in classes of small size, facilitating intensive interactions, as well as the transfer of knowledge and skills.

# Message from the Director

## "

... Two decades ago the CNAM created the MBA "Manager d'Entreprise" program to help professionals add a new dimension to their careers by capitalizing on their experience and know-how. Its main objective was to transform students into effective leaders.

While remaining faithful to its founding principle of encouraging professional transformation, the program has been completely revamped in order to meet the needs and ambitions of managers in today's business world. What we have created is an innovative MBA program that delivers value to our students in multiple areas..."

Jean-Michel RAICOVITCH CNAM Associate Professor and MBA Director

TITRE CERTIFIÉ PAR L'ÉTAT

NIVEAU I, inscrit au RNCP\*

\*Répertoire national des certifications professionnelles





## Objectives of the Programme

The programme's objectives are to enable students to:

- Acquire, or consolidate fundamental and actionable knowledge in all the management fields as well as in the underlying scientific domains;
- Understand and anticipate the major stakes of the business environment including the management of complexity as well as the issues related to ethics corporate social responsibility;
- Develop their ability to communicate effectively in French and in English;
- Improve their curiosity, critical thinking, intellectual autonomy and leadership;
- Increase their critical spirit and their autonomy vis-à-vis their own personal and professional goals for the medium and long term; increase their readiness to face permanent change;
- Develop their entrepreneurial spirit.

## **Application Requirements**

- Bachelor's Degree (in any discipline)
- 2 recommendation letters (from professional or academic endorsers)
- 3 years of professional experience

### Tests & Exams

- CNAM interview with Program Director and professors
- Proficiency in English (TOEFL IBT: 90 | TOIEIC: 800 | IELTS: 6.0)

# Financial Information

- International MBA:
- > Tuition: €19,000
- > Possibility of full and partial scholarships; support from the CNAM on instruction files (Fongecif, OPCA, CampusFrance)
- Executive MBA:
- > Tuition: €19,000
- > Possibility of financial aid; support from the CNAM on instruction files (Fongecif, OPCA)

## **Application details**

- Rolling admission (until places fill up)
- Applications for scholarships until April
- Applications for the company sponsorship plan until May

# Programme Structure

The International MBA (full time) Program is dispensed over 1 academic year and the Executive MBA (part time) over 2 academic years. It is comprised of an orientation week, a core curriculum, a specialization curriculum (majors), study trips, a Final Project and skills development workshops.

Each course consists of 31.5 hours and carries 3 credits. During the orientation week, students take part in an intensive business game, providing an immersive framework in which they are required to take decision of variable nature. The aim is to:

- Confront students with the complexity of management in a changing environment;
- · Foster connectedness and teambuilding.

The core curriculum is composed of 13 core courses providing a solid foundation in essential business skills and competencies.

The Final Project (6 credits) is an individual work that turns theory and reflection into real world action. Under the supervision of a professor, the student must define and resolve a real business issue from a management or a consulting perspective.

The skill development courses include language courses (English/French), Career Development Workshop and coaching. The Career Development workshop deals with CV and motivation letter writing, job-searching strategy and mock interviews.

Study trips are a special part of the MBA curriculum. They are compulsory and included in the programme as follows:

- 4-week study trip to the USA (CSU in San Bernardino) in July-August;
- 3-day study trips in France for Fashion Management major (organized by ESMOD);
- 1-week study trip to Bucharest (INDE) for General Management and Fashion Management majors;
- 1-week study trip to Oxford for Project Management major (organized by Oxford Academics);
- Students enrolled in the Insurance Management major spend 3 days in London visiting Lloyds, Aviva, Swiss Ré... and 4 days in Brussels (organized by ENASS);
- Students from Bucharest spend 1 week in France.

# **International MBA**

Assessment & perso Core Curriculum  • Accounting	nal Development (Orientation, Semin Personal Capston Final project:		
Finance I & II     Marketing     Strategy & Negociation     Economics & Statistics     Organization Behaviour     Managament Information Systems     Business Law & Ethics     Operations Management     Human Resource Management	<ul> <li>Conception</li> <li>Group Work</li> <li>Supervision</li> <li>Realization</li> <li>Presentation</li> </ul> Activities: <ul> <li>International study trips</li> <li>Company visits</li> </ul>	Fashion Management (ESMOD)     Insurance Management (ENASS)     Business Unit Management     Project Management (Oxford Academics)     Entrepreneurship & Innovation Management	Online options
	gramme «Expand your horizons» earning over 12 months - Full time		

# **Executive MBA**

Assessment & personal development (Orientation, Seminars, Activities)				
Fundamentals: • Economics • Statistics • Business Law & Ethics	<ul><li>Accounting</li><li>Finance I &amp; II</li><li>Organization Bel</li><li>Marketing</li></ul>	<ul> <li>Strategy &amp; Negociation</li> <li>Management Information Systems</li> <li>ehavior</li> <li>Operations Management</li> <li>Human Resource Management</li> </ul>		
Programme «Expand your horizons»				
ADVANCE		CREATE	ŠÚO	
Development of Competencies for Career Advancement		Development of Competencies for Entrepreneurs	options	
Career advancement track:  • Major courses including Insurance with ENASS  • Multi-disciplinary electives		Creation track: • Entrepreneurship courses • Multi-disciplinary electives	Online	
Personal Capstone Program:		Personal Capstone Program:		
Project Management Cours     Study trip	se	<ul><li>Project Management Course</li><li>Study trip</li></ul>		
Study trip     Final project		• Final project		
I-MBA collaboration		• I-MBA collaboration		
Learning over 18 months - Part time				